



NIGP EDUCATIONAL CONFERENCE 2017

LaMAS & Copier Contracts

Presented BY:

State of Louisiana

Office of State Procurement

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LaMas (Louisiana Multiple Award Schedule) Contracts

LaMAS is a program allowed by the Louisiana Legislature to establish Louisiana contracts based on prices no higher than (GSA) General Service Administration and will only be considered when the Office of State Procurement determines that commodity is open for consideration.

Agencies that recognize a need to consider this type of contract, should contact the State Procurement Officer for the commodity. The Office of State Procurement will review the commodity and determine if the commodity should be open for consideration of this type of contract. The Office of State Procurement will compare products and prices on GSA schedules with open market prices and existing contract prices (when available). Other considerations will be:

- ❖ There is no existing state wide competitive contract for the commodity being considered.
- ❖ Competitive specifications cannot be developed to satisfy the state's needs.
- ❖ A competitive bid would likely produce better prices or value.

If a commodity is open for consideration, the commodity will be posted on the Office of State Procurement website and procedures should be followed. Inquiring vendors should be directed to the Office of State Procurement.

Each LaMAS contract will be reviewed annually by the Office of State Procurement, approximately (4) months prior to the expiration date of the contracts. LaMAS Contracts are expected to meet the usage requirements as indicated for the previous twelve (12) month period.

Commodity	Annual Usage
Automotive shop Equipment & Supplies	\$50,000
Carpet	\$50,000
Digital Court Reporting Equipment & Software	\$50,000
Fire Trucks	\$250,000
Fixed Seating	\$50,000
Floor Maintenance Machines	\$50,000
Hand Tools	\$50,000
Light Bars and Sirens	\$50,000
Machinery and Hardware, Industrial	\$50,000
Specialty Vehicles for Homeland Defense	\$250,000

How are LaMAS contracts established?



- ❖ Letterhead request for the establishment of a LaMAS contract with all pertinent information included from the GSA contractor that includes consent to extend prices no higher than GSA to the State for LaMAS contracts
- ❖ Must have a Louisiana licensed dealer or distributor will be participating in the contract. Louisiana licensed dealer or distributor must meet the requirement of a resident business as defined in La. R.S. 39: 1556(47)
- ❖ Must have a current GSA Price Schedule
- ❖ A minimum of three (3) letters from three (3) separate departments is necessary to designate their intent to purchase the items if placed on contract. Acceptable letters to be from authorized Louisiana departments in either of the following categories:
 - a. State Agency
 - b. Quasi-Public Agency
 - c. Political Subdivision
- ❖ It is a requirement that a minimum one (1) of the letters is to be from a State Agency

Other things to know about LaMAS contracts:

- ❖ Louisiana Pricing Schedules (LaPS) rules apply. Where LaPS contracts exist for the same or similar item(s) and the total procurement exceeds \$25,000, all eligible users of these contracts are to comply with the Purchasing Rules and Regulations, LAC 34.V.1709. Rules require that agencies prepare Request for Responses and submit to at least three (3) LaPS contract holders, whenever available, offering functionally equivalent products and/or services that will meet their needs. Review the rules for additional information.

L.A.C. 34:V.1709:

<http://www.doa.la.gov/osp/agencycenter/memos/2008/OSP08-02.pdf>

- ❖ When approval is granted , an agreement with the State of Louisiana terms and conditions will be negotiated
- ❖ Use is not mandatory; established for convenience
- ❖ State agencies are to purchase from the LaMAS state contract; not directly from GSA. State agencies are always encouraged to compare pricing for their specific need and document their business decision for the selection made

Links on OSP's website:

LaMAS contracts: <http://www.doa.la.gov/Pages/osp/contracts/lamas/commoditiesopen.aspx>

Vendors:

<http://www.doa.la.gov/pages/osp/contracts/lamas/rules-proc.aspx>

All vendors seeking to establish a LaMAS contract must be registered in the LaGov Vendor Portal:

https://lagoverpvendor.doa.louisiana.gov/irj/portal/anonymous?guest_user=self_reg



Copier Contracts for FY17

The following copier contracts are currently extended through 6/30/2018 and may be extended for one additional year through 2019

2017-2018 Copiers

Monochrome Maintenance

LaGov 4400005222 AGPS 409861 - Canon
LaGov 4400005223 AGPS 409862 - Dick Roundtree (Toshiba)
LaGov 4400005224 AGPS 409863 - Xerox

Color Maintenance

LaGov 4400005234 AGPS 409866 - Dick Roundtree (Toshiba)
LaGov 4400005236 AGPS 409867 - Kyocera
LaGov 4400005237 AGPS 409868 - Xerox

Mono Rental – new placements allowed through 6/30/2017

LaGov 4400005238 AGPS 409869 - Kyocera
LaGov 4400005239 AGPS 409585 – Toshiba (pending renewal)
LaGov 4400005240 AGPS 409870 - Xerox

Color Rental – new placements allowed through 6/30/2017

LaGov 4400005241 AGPS 409871 – Kyocera
LaGov 4400005242 AGPS 409873 – Toshiba (pending renewal)
LaGov 4400005243 AGPS 409874 – Xerox

All current copier purchase contracts will expire 6/30/2017 and purchases can be made until expiration of the contract and new purchases will take place once new contracts are awarded for July 1, 2017.

2017-2018 Copiers

- ❖ ITB #3000006715 posted February 1, 2017 with a bid opening date of March 29, 2017 at 10a.m.

Contract Period

PURCHASE CONTRACTS: Copier Purchase Prices shall be firm from July 1, 2017 or date of award, whichever is later, through June 30, 2020, unless renewed or extended by the mutual consent of both the State of Louisiana and the Contractor.

At the option of the State of Louisiana and acceptance by the vendor/contractor, the purchase contracts may be extended for two additional twelve (12) month periods at the same price, terms and conditions.

PURCHASE MAINTENANCE CONTRACTS: Copier Purchase Maintenance Prices shall be firm from July 1, 2017 or date of award, whichever is later, through June 30, 2022.

RENTAL CONTRACTS: Rental Prices shall be firm from July 1, 2017 or date of award, whichever is later, through June 30, 2022. However, no new rental placements can be initiated after June 30, 2020.

Bundled Maintenance Prices shall be firm from July 1, 2017 or date of award, whichever is later, through June 30, 2022.

DIVISION OF ADMINISTRATION

Kristy Nichols, Commissioner

STATE OF LOUISIANA



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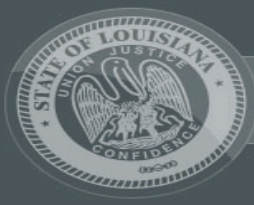
DIRECTOR
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Find a Copier Contract

Need a copier? Rental or Purchase? You can find one here to suit your needs.

- Copier Purchase, Monochrome
- Copier Rentals, Monochrome
- Copier Purchase, Color
- Copier Rentals, Color
- Copier Vendors List

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Copier Purchase, Monochrome

Each segment is broken down by Copies Per Minute (CPM) and Monthly Copy Allowance (MCA). Select the segment that will fit your needs.

- Segment 1. CPM 20+ MCA 2,100 & 3,500
- Segment 2. CPM 20+ MCA 3,600 & 6,000
- Segment 3. CPM 25+ MCA 6,000 & 10,000
- Segment 4. CPM 35+ MCA 6,000 & 10,000
- Segment 5. CPM 45+ MCA 11,500 & 19,200
- Segment 6. CPM 55+ MCA 15,000 & 25,000
- Segment 7. CPM 60+ MCA 23,500 & 39,000
- Segment 8. CPM 75+ MCA 50,000 & 80,000
- Segment 9. CPM 85+ MCA 90,000 & 150,000
- Segment 10. CPM 100+ MCA 150,000

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Copier Vendors

Need maintenance done on a copier? Choose a brand name from the list below.

- Canon
- Konica Minolta
- Kyocera Mita
- Ricoh
- Sharp
- Toshiba-ABS
- Toshiba-DRC
- Xerox

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QUESTIONS??

